



KALGOORLIE BOULDER
VISITOR CENTRE

*“Your Guide
to the Goldfields”*



Membership Prospectus



KALGOORLIE BOULDER

VISITOR CENTRE



Photography: Remote Digital Imagery



ABOUT US

Kalgoorlie Boulder Visitor Centre (KBVC) is the largest, fully accredited, not-for-profit Visitor Centre in the Goldfields. It is the hub and gateway for visitors to the greater outback region. We pride ourselves on being a progressive, innovative and forward thinking organisation with a commitment to first class visitor servicing and encourage visitors to stay and explore everything the Goldfields has to offer.

Our primary role is to assist visitors with local information, tours, attractions, travel bookings (train, car and bike) and accommodation. In addition to this, the centre also promotes and markets the City, the region and KBVC members through various campaigns such as Kalgoorlie Boulder Racing Club - Race Round (Hannans Handicap 'Ladies Day' and the Kalgoorlie Cup), attending the Spring Festival and Explore the Goldfields Community Expo event.

ACHIEVEMENTS:

- 2021 Perth Airport WA Tourism Awards – Winner of Bronze, Visitor Information Services Category
- 2019 Perth Airport WA Tourism Awards – Winner of Bronze, Visitor Information Services Category
- 2018 GWN7 Top Tourism Town – Winner - Top Tourism Town (Population over 5 000) Award
- 2018 GWN7 Top Tourism Town – Winner – Tourism and Business Planning Award
- 2018 GWN7 Top Tourism Town Awards – Winner – Heritage, Cultural and Environmental Visitor Experience Award



Bike Hire available at the KBVC



City Tram Tours available at the KBVC



Audio Walking Tours available at the KBVC



KALGOORLIE BOULDER VISITOR CENTRE



KBVC Mobile Information Unit attends community events to provide information services and member promotion.

BECOME A MEMBER

Becoming a member with KBVC has enormous benefits. It's an investment that delivers the best opportunities for exposure, networking, marketing and building strong relationships within the local, regional and national tourism industry. With three levels of membership to choose from, there is something to suit all business needs.

KBVC communicates with visitors to promote Kalgoorlie Boulder and the Goldfields as a tourist destination. We are dedicated to promoting your business to more than 85 000 visitors through our doors each year, to over 8 000 visits to the website each month and to more than 11 million people per year across our interactive social media channels.

WEBSITE

The KBVC website is one of the most informative and comprehensive websites about Kalgoorlie Boulder within Australia. We feature within the top three Google listings for the majority of searches on Kalgoorlie Boulder, averaging over 8 000 views each month. As a member, you have the opportunity to feature within this powerful advertising resource.


CALENDAR OF EVENTS

KBVC created a comprehensive Calendar of Events page that the entire community can use, access and upload events. The aim is to have one centralised calendar that would become a one-stop resource for the whole community. To view the local events go to; www.kalgoorlietourism.com/whats-on

SOCIAL MEDIA

KBVC has an active and engaged audience across its social media platforms including Facebook, Twitter, You Tube, Instagram and Trip Advisor. KBVC work to an annual digital strategy which helps to create a cohesive and meaningful platform for the centre and our members.




 Facebook



 Instagram



 Twitter



 Youtube



 Trip Advisor



MEMBERSHIP BENEFITS

Membership Benefits	Platinum/Group (more than 2 businesses)	Gold
Up to 30 business images and wording on KBVC website	✓	✓
DL Brochures racked inside KBVC Mobile Information Unit	✓	✓
Direct website link from your KBVC website business page to your website	*Conditions Apply	✓
10% off retail purchases from KBVC Gift Shop	*Conditions Apply	✓
2 DL Brochure racks in the KBVC Members Only Brochure Room	✓	
Brochure display at Kalgoorlie Boulder Train Station	✓	
'Feature Member of the Month' Tram advertising sign	*Conditions Apply	✓
'Feature Member of the Month' Facebook promotion	✓	
Kalgoorlie Boulder Town Maps and Distribution	✓	
15% Discount on advertising in the Holiday Planner	✓	
Priority Placement in Kalgoorlie Boulder Holiday Planner	✓	
Business name documented within the KBVC Itineraries	✓	✓
Online bookings on KBVC website	✓	✓
Listed on industry listings such as the Dining Out Guide and location information sheets	✓	✓
Social media posts on becoming a new member	✓	✓
Direct/over the counter referrals and recommendations	✓	✓
Eligible to vote at the KBVC AGM	✓	✓
Eligible to nominate for the KBVC Board	✓	✓
10% Discount on advertising in the Holiday Planner		✓
1 DL Brochure rack in the KBVC Brochure Room		✓
Assistance with TCWA accreditation	✓	✓
Familiarisation visits by KBVC staff	✓	✓
Holiday Planner distribution	✓	✓
Invitations to industry training workshops, seminars and events	✓	✓
Opportunity for inclusion in cooperative marketing and promotional activities	✓	✓
Opportunity for participation in our charity sponsorship campaigns	✓	✓
Opportunity for your products and updates to be included in the KBVC quarterly online newsletters to visitors	✓	✓
Access to promote your business events via the KBVC Calendar and social media	✓	✓
Cross promotion on social media. Shares and links to your page when content is of a high enough quality and relevant to our target market	✓	✓
Business details displayed on the interactive smart board in the KBVC	✓	✓





AND THERE'S MORE...

By becoming a dedicated member, you will have access to various marketing, advertising and promotional campaigns which run each year.

KBVC TRAVEL PACKAGES

Travel packages that are designed to bring travellers from Perth to Kalgoorlie via TransWA with a choice of three different travel packages. These include daily tour itineraries, transport and accommodation. Packages were first introduced in late 2013 and were an immediate success for the visitor centre and participating members. Since then, we have gone on to book over 1 600 people, injecting over \$600 000 back into the local economy.

DESTINATION MARKETING/PACKAGES

KBVC continues to develop destination marketing campaigns, concepts and packages. As a member, you will be considered before other Kalgoorlie Boulder businesses as a stakeholder, sponsor or contributor.

HOLIDAY PLANNER

KBVC produces and prints over 60 000 copies of the Holiday Planner which is then distributed to:

- Over 60 Visitors Centres and Shires in WA.
- Kalgoorlie Boulder Airport and Train Station.
- Caravan and Camping shows and road shows, both intrastate and interstate.
- All accommodation members in Kalgoorlie Boulder.
- All members of the Kalgoorlie Boulder Visitor Centre.
- East Perth Train Station and Midland Train Station.
- City of Kalgoorlie Boulder Administration Building.

The Holiday Planner is a valuable marketing tool for your business as well as featuring an array of things to do and see while in the Goldfields region. It also offers a comprehensive map and information about accommodation, retail, hospitality and recreational ideas, suggestions and itineraries.

As a member, you have access to discounted advertising space within the Holiday Planner.



MEMBERSHIP APPLICATION FORM

BUSINESS DETAILS

Business Name:

Physical Address:

Postal Address:

.....

Contact Name: Position/Title:

Contact Email Address:

Phone: Fax:

Website:

ABN:

Opening Hours:

MEMBERSHIP DETAILS

Yearly Membership: Platinum - \$550 Gold - \$280 Group (more than 2 businesses) - \$1,100

An invoice for the full amount of membership fees will be sent to you following processing of this application form. Please pay promptly to ensure that none of your membership privileges lapse. All membership fees to be paid within 30 days.

Membership invoice must be paid before listing becomes live on KBVC website.

I/we hereby submit our application for Kalgoorlie Boulder Visitor Centre membership. By becoming a member, I/we accept and will abide by the attached Terms and Conditions. It is understood that by signing this form, the Member agrees that the Kalgoorlie Boulder Visitor Centre will not accept responsibility for any loss or damage to operator's products/ brochures due to circumstances beyond the control of the Kalgoorlie Boulder Visitor Centre.

This agreement has been made effective ____ / ____ / ____ between Kalgoorlie Boulder Visitor Centre and
..... (Operators Business).

BOOKABLE OPERATORS DETAILS – if relevant

Account Name: Accounts Contact Person:

BSB: Account:

Remittance e-mail:

SIGNATURES REQUIRED

Name:

Position/Title:

Signature: Date:



TERMS AND CONDITIONS

MARKETING MEMBERSHIP

All prices quoted as at 1st October 2022 and include GST. The Kalgoorlie Boulder Visitor Centre reserves the right to accept/deny membership and alter membership activities/benefits at its discretion.

- The Kalgoorlie Boulder Visitor Centre reserves the right to manage content and images on the kalgoorlietourism.com website in order to maintain quality control. If your listing does not meet the required standard, you will be contacted by the Membership Coordinator and asked to amend appropriately.
- All benefits offered are non-transferable and not refundable for cash.
- Please allow 14 business days for membership processing.
- All members with a bookable product, pay a 17% service commission to KBVC. The bookable product price must include this payable commission.
- Members will act in good faith whilst conducting business with the Kalgoorlie Boulder Visitor Centre and not actively seek to avoid paying relevant commissions.

MEMBER RESPONSIBILITIES

- Updating the Kalgoorlie Boulder Visitor Centre about product features, facilities, prices, times of operation, contact details and any changes to their business that affects dealings with Kalgoorlie Boulder Visitor Centre.
- Invite the Kalgoorlie Boulder Visitor Centre staff to inspect and familiarise themselves with your property/attraction/business.
- Ensure that the Kalgoorlie Boulder Visitor Centre has a constant supply of your brochures in stock.
- To act professionally with a high level of care and consideration towards other members, customers, staff, management and the community.
- To deliver with integrity and honesty all advertised products and services.
- To observe all local, state and federal statutory obligations including licenses, insurances and permits.
- To comply with the laws of Australia and ensure all contracts and terms of business are clear, concise and honoured in full, and all dealings are ethical and fair.
- To advise customers at the time of booking of any cancellation policies or additional service charges that may be imposed.
- All members with bookable product must provide inventory for commissionable bookings to the Kalgoorlie Boulder Visitor Centre. Published rates must be honoured and must be kept up to date on a regular (if not daily) basis.
- Members are responsible for updating rates and availability in Bookeasy on a regular basis and should understand that bookings can be made well in advance. If a member is unable to honour the product or service after the booking has been confirmed and paid for by the client, the member is responsible for providing an alternative product/service at equal or greater value/standard at the member's expense. This requirement is pursuant to the Trade Practices Act 1974 Gold Medal operators who are unable to honour a confirmed booking will be relegated to the 24-hour status for seven days. If a second instance of "unable to honour bookings" occurs, then the Operator will remain on 24-hour status.
- To speak and act respectfully and not denigrate or slander anyone or discriminate on the basis of race, gender, religious belief, sexual orientation or political persuasion.
- To ensure claims in advertising and marketing a product or service are true (including imagery), are never misleading or exaggerated and are not negative about another member's product or service.
- To manage their business effectively and efficiently, enhancing the reputation of tourism in the region and to respond to and resolve customer complaints in a timely and courteous manner and to change business processes and policies when necessary.
- To operate a safe, humane and healthy working environment for staff, customers and the public.
- To manage their staff and contractors fairly and equitably.
- To be ambassadors for tourism in the region and help promote community understanding of the importance of tourism as a vibrant contributor to the region's economy and quality of life.
- To have complaints about the Kalgoorlie Boulder Visitor Centre, management or staff dealt with in an appropriate manner, in the first instance through to the Kalgoorlie Boulder Visitor Centre management on manager@kalgoorlietourism.com
- All membership cancellations must be provided in writing to membership@kalgoorlietourism.com or Kalgoorlie Boulder Visitor Centre, PO Box 10161, Kalgoorlie WA 6430 with a notice period of no less than 30 days. Any membership services provided outside the normal period will be invoiced accordingly.

Bookable Operators (using the Bookeasy system) are required to update the Kalgoorlie Boulder Visitor Centre when administration details of the business change (ie bank details). This information must be received in writing via membership@kalgoorlietourism.com or accounts@kalgoorlietourism.com. You will be contacted to confirm the alternative details are in place.

All Operator bookings taken by the Kalgoorlie Boulder Visitor Centre are held in trust until the month's end and the customer has completed their booking. Payments due to the Operator will be paid to their nominated bank account monthly. These payments are processed by the 7th of the month for the previous month bookings. The amount paid will be the selling price, minus 17% commission.

TOURISM ACCREDITATION

Accreditation provides businesses with a valuable business asset and aligns your product with a highly recognisable national brand. Benefits of accreditation include:

- An improved reputation in the tourism market place.
- Greater customer satisfaction and confidence which leads to repeat business.
- More effective management and improved employee morale.
- A competitive advantage over non accredited operators.
- The NTAP accreditation program is run by the Tourism Council of WA [TCWA] – for more information on accreditation visit their website www.tourismcouncilwa.com.au

BENEFIT CONDITIONS

- **10% discount on retail purchases from KBVC.**
Each business manager will be entitled to a 10% discount off retail purchases at the Kalgoorlie Boulder Visitor Centre. This discount is only valued for the duration of your membership. KBVC have a 1% surcharge on credit card transactions. Does not include consignment stock items.
- **Feature Member Display**
Feature member campaigns are monthly, subject to availability. The placement of the Tram Advertising Sign will be at the discretion of KBVC. Each business will be allowed 1 feature member campaign on a rotational basis.
- **Priority placement in Holiday Planner**
Members can request page placement in annual Holiday Planner from pages 22 to 37. Finalised priority placement is at the discretion of KBVC.