

Annual Report 2019

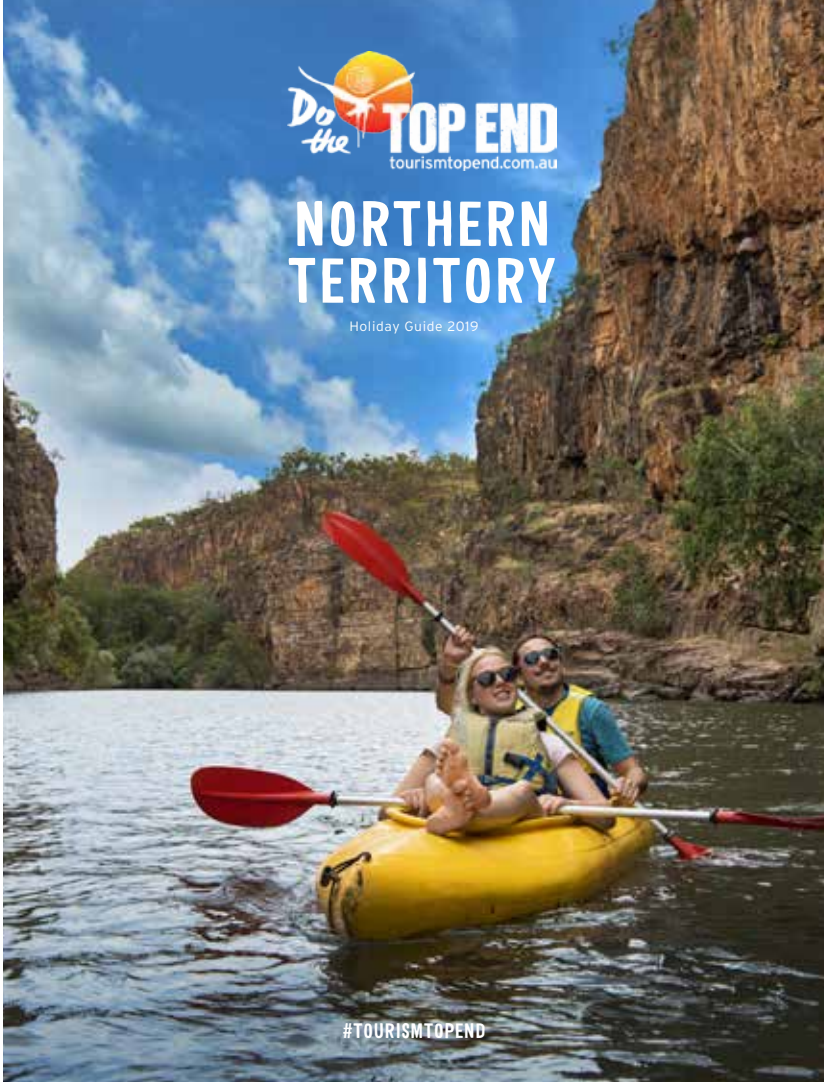


TOURISM
TOP END
wild life - wild land



NORTHERN TERRITORY

Holiday Guide 2019

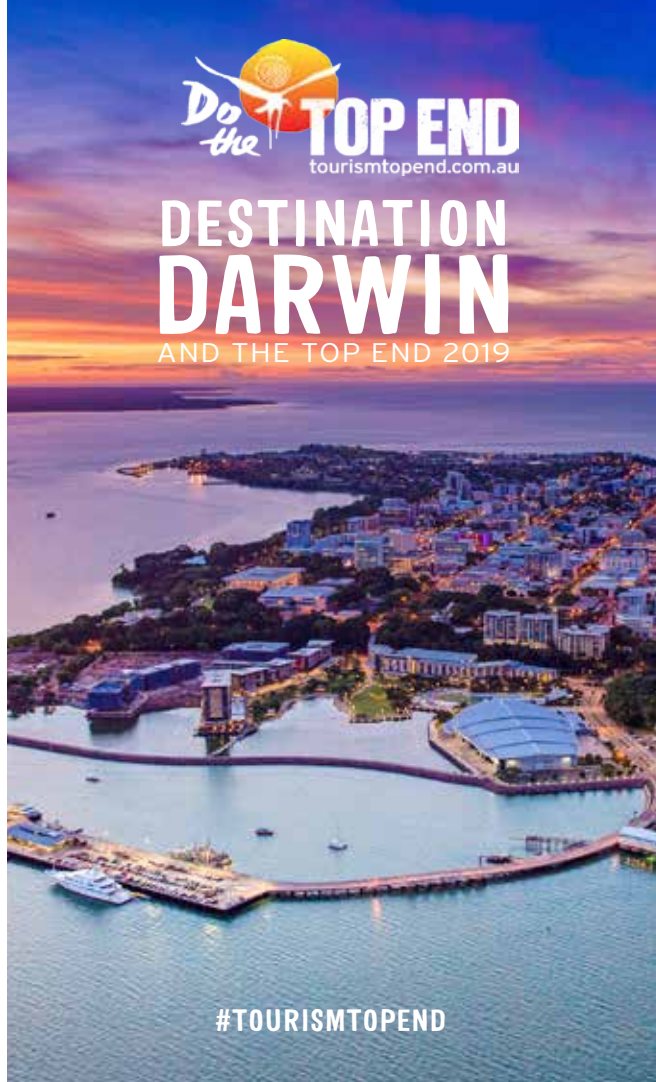


#TOURISMTOPEND



DESTINATION DARWIN

AND THE TOP END 2019



#TOURISMTOPEND

Tourism Top End is at Malak Marketplace
Published by Mal Braulagan 11 October 7, 2019 Darwin, NT

3 MARKETS TO GO!
One of our favourite Darwin dry-season weekly events the Malak Marketplace, Darwin's Farmers Market, only has 3 Saturday night markets left for the 2019 season!!
Plus a bonus of a pop up market at George Brown Darwin Botanic Gardens on Friday 18th October! ... See More



Tourism Top End is with Ashiani Kashyapi
Published by Mal Braulagan 11 December 4, 2019

Chasing a tropical summer? The Top End has got you covered!



HOOK YOURSELF \$1 MILLION DOLLARS

SEASON 5

1 OCTOBER 2019 - 31 MARCH 2020



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32°C

BRUCE MUNRO: TROPICAL LIGHT
See Darwin in a new light...

BOOK YOUR TOP END ADVENTURE HERE

Accommodation	All Regions	Start 14/09/2020	Nights 1
Adults 2	Children 0	Accommodation Types	SEARCH

DO THE TOP END

Contents

Chairman Report	4
General Manager Report	5
Board of Management	6
Membership Standing Committee Report	7
Staff Employed 2019	8
Treasurer's Financial Report	9
Financial Statements 2019	10
Agenda	31
Annual General Meeting 2020	
Attendance	32
Annual General Meeting 2019	
Minutes	34
Annual General Meeting 2019	
Membership Listing 2019	38

Chairman Report

MICHAEL SCOTT

As Chair of the Association it is my pleasure to offer this introduction to Tourism Top End's (TTE) Annual Report for 2019. Having been associated with TTE for over 20 years, I am proud to see the Association's important role representing the tourism industry continue. This year, I was grateful to have received life membership of the Association, for which I sincerely thank you. I have always believed in the important role that TTE plays in representing members and our tourism industry overall. During 2019, the Association continued its core strategic focuses being - industry advocacy, industry capacity, visitor expenditure, sustainable funding and destination marketing.

Whilst some members in 2019 experienced mixed results, as the sector worked hard to grow their business during the first year since the INPEX construction completion, the most recent results issued by Tourism Research Australia, demonstrated overall growth to the Region. According to the statistics the Top End achieved an 8% increase in visitor arrivals attracting 1,341,000 visitors with an expenditure of \$1.21 billion, for the year ending September 2019.

Advocating for the needs of the tourism industry as an essential pillar of the Region's economic and social fabric, is an important role for TTE. On behalf of our members, TTE is appreciative of the NT Governments' recognition of the visitor economy and its continued investment through its Turbocharging Tourism initiatives. This essential commitment needs to continue, but can never be taken for granted, hence the need

for constant commitment by this and future governments.

TTE has worked hard on delivering further outcomes aligned with its 2018-2021 Strategic Plan including providing input into the NT Tourism Industry Strategy 2030. TTE will also continue to represent members to all levels of government, on issues that will affect the future of tourism across the region.

A healthy regional tourism organization needs to maintain a positive balance sheet, which for many years, TTE has maintained. This enables the Association to properly undertake its many roles on behalf of all members and I thank my fellow Board members of the finance Subcommittee, around this all important task.

I would like to also pass on my sincere thanks to the two Vice Chairs - Rachel Beaumont-Smith and Melanie Lewis, who have stepped into the Chair on many occasions, along with all members of the Board of Management for their diligent support and guidance of Tourism Top End. Thank you also to the dedicated Management, staff and ambassadors of TTE for their hard work and effort under the guidance of our General Manager Glen Hingley. The Association exists for the collective benefit of the membership and I appreciate the continued support of all members and hope that 2020 will be a good year for all of us despite the challenging economic times that clearly lay ahead.

General Managers Report

GLEN HINGLEY

During 2019 Tourism Top End (TTE) continued working hard in enhancing our performance for members as the Top End's regional tourism association and industry council. Maintaining our role in supporting members and contributing to improving the local visitor economy is central to our activities. Our strategic priorities of industry advocacy, industry capacity, visitor expenditure, sustainable funding and destination marketing remain at the forefront of all that we do operationally.

In advocacy TTE represented members on important tourism issues with Local, Territory and Commonwealth government agencies. Topics amongst others included seeking certainty for tourism in Kakadu National Park and sustainable solutions to anti-social behaviour. TTE also maintained the industry's voice as to the necessity of government continuing its investment in tourism. Through the Board of the Australian Tourism Industry Council, TTE represented members on Federal issues that impact the Territory.

TTE undertook its strategic industry capacity role with initiatives such as Tourism Enhancement Program and Quality Tourism Framework. TTE also partnered with Tourism NT (TNT) under a Business Enterprise Program agreement in line with the 2030 tourism strategy.

Tourism revenue and regional dispersal through the TTE managed Visitor Information Centre increased by over 15% in 2019. This growth was supported by a focus on increasing conversion within the Visitor Information Centre and via our enhanced www.tourismopend.com.au platform.

The TTE not-for-profit association model continues to connect public and private sector funding benefiting the visitor economy. Our membership of over 520 businesses and individuals understand the benefit of having a unified tourism industry. The five-year partnership funding agreement with TNT continues to link businesses into a broad range of initiatives. The continued support by the City of Darwin enables the Visitor Information Centre to deliver services with members on behalf of the broader community.

Our intra-territory destination marketing activity focused on drive and business event markets with strong results for members around the region. The Australia wide change in the youth sector required subtle adjustments in the 2019 marketing activities towards adventure and event themes.

We will continue our goal of making a true difference achieving real outcomes for our members and partners to improve capacity, competitiveness and continuity. Thank you to all my wonderful staff and ambassadors for their unrelenting passion and hard work. Thank you to our Chair Michael Scott and the Board of Management for their strategic leadership and support. Thank you to our corporate sponsors Hostplus, Thrifty and Mix FM/Hot 100FM. Thank you to City of Darwin and the Northern Territory Government for their partnership investment in the tourism industry. Finally, thank you to our members for your unwavering belief in improving the future of tourism in the Top End.

2019 Board of Management

CHAIR:

Michael Scott

Life Member

VICE CHAIR:

1. Melanie Lewis

Palms City Resort

2. Rachel Beaumont-Smith

Darwin Harbour Cruises

TREASURER:

David Metcalfe

Area 9

BOARD MEMBERS:

Shelly Haitana

Litchfield Tourist Park

Trevor Cox

Individual Member

Shaun Pearce

Aboriginal Bush Traders

Shane de Wit

NT Airports

Penny Eckel

Crococaurus Cove

Annabel Curtain

Katherine Outback Experience

Matthew Findlay

NT Airports – Resigned

Janet Hamilton

Darwin Convention Centre – Finished Term

NOMINATED REPRESENTATIVES:

Andrew Hopper

Tourism NT

Alderman Peter Pangquee

City of Darwin

January – December 2019	Board Meetings		General Meetings	
Board of Management	Possible Meetings	Meetings Attended	Possible Meetings	Meetings Attended
Michael Scott	11	9	11	8
Rachel Beaumont-Smith	11	11	11	8
Melanie Lewis	11	8	11	6
David Metcalfe	11	10	11	1
Janet Hamilton	3	1	2	2
Matthew Findlay	7	3	7	1
Shaun Pearce	11	7	11	5
Penny Eckel	11	11	11	9
Annabel Curtain	11	7	11	1
Shelly Haitana	8	6	8	6
Trevor Cox	8	6	8	3
Shane de Wit	4	3	4	3
Andrew Hopper	11	8	11	5
Alderman Peter Pangquee	11	8	11	0

*** POSSIBLE GENERAL MEETINGS ONLY WHEN ON THE BOARD

Membership Committee Report

MELANIE LEWIS - CHAIR

Tourism Top End Membership Sub Committee meets monthly to assess new membership applications, discuss client and member grievances, award Super Deed nominations and provide leads to staff for prospective new members.

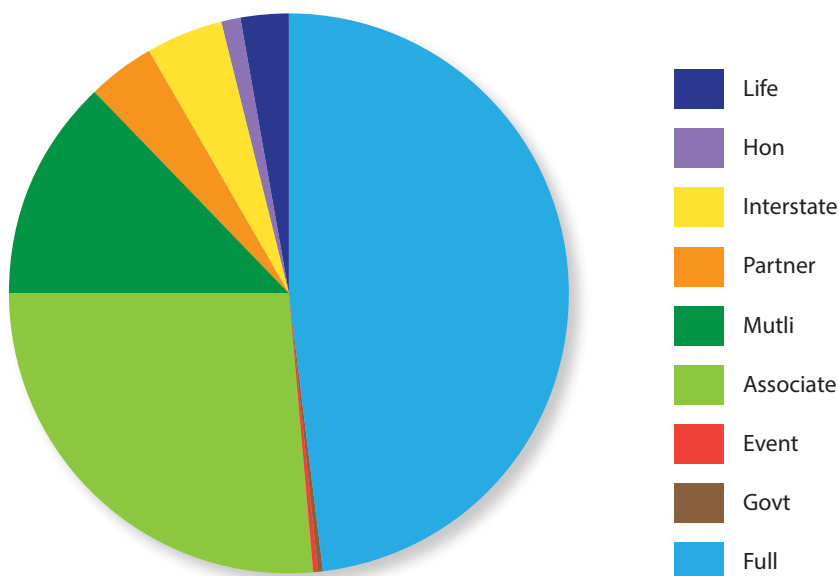
MEMBERS:

Melanie Lewis - Chair
Penny Phillips
Shaun Pearce
Sarah Pringle

ASSISTANCE FROM OTHER MEMBERS:

Penny Eckel
Trevor Cox
Scott Russell

Tourism Top End had a total of 517 members in 2019, compared to 535 the previous year. We welcomed 48 new members to the association, unfortunately we had a few businesses discontinue membership due to the business closing, re-size business, so no more need for multi-list membership, or consultancy businesses no longer requiring direct engagement with the industry. We operate two programs to assist grow membership, firstly the Member Renewal Incentive Program and the Member Referral Program, thanks to our ongoing partnership with Mix104.9 / HOT100 (NT Broadcasters) - 5 Referred



The Super Deed program continued in 2019, receiving a total of 47 nominations for 41 individuals under the Super Deed program in 2019. One trophy was awarded to Drew Duncan – AAT Kings who went above and beyond the call of duty in making someone's visit to the Top End one to remember. Nominees and winners are acknowledged at the monthly General Meeting, via the industry newsletter and social media networks.

Best wishes to all members, I look forward to a positive and productive 2020.

Melanie Lewis
Chairperson, Membership Committee

Staff Employed 2019

ADMINISTRATION

Glen Hingley	General Manager – Full Time
Sadasivan (Sheva)	
Karatholuvu Sivasankaran	Accounts Manager – Full Time
Jenna King	Administration and Marketing Assistant – Full Time
Karen Baxter	Marketing Coordinator/ Visitor Information Team Leader – Full Time
Michelle Carter	Membership Manager – Full Time
Chantelle Scott	Marketing Manager – Part Time (October – December)/Digital Coach (January – March)
Steven Miles	Industry Development Manager – Full Time
Janine Fidock	Marketing Manager – Full Time - Resigned

VISITOR INFORMATION CENTRE

Julie Lawrance	Visitor Information Centre Manager – Full Time
Karen Baxter	Visitor Information Team Leader/Marketing Coordinator – Full Time
Diana Mallari	Visitor Information Centre Team Leader/Consultant – Full Time
Sarah Purcell	Visitor Information Centre Team Leader/Consultant – Full Time
Denise Cahill	Visitor Information Team Leader – Full Time - Resigned
Mandy Mc Donald	Visitor Information Centre Consultant – Casual
Rebecca Roman	Visitor Information Centre Consultant – Full Time
Shane Creeper	Visitor Information Centre Consultant – Full Time
Darestell David	Visitor Information Centre Consultant – Full Time
Erin Woodman	Visitor Information Centre Consultant – Full Time
Lee Henshaw	Visitor Information Centre Consultant – Full Time – Resigned
Jennifer Pfitzner	Visitor Information Centre Consultant – Full Time – Resigned
Jemma Ashby	Visitor Information Centre Consultant – Full Time – Resigned

Treasurers Financial Report

DAVID METCALFE - TREASURER

I am pleased to table herewith the financial report for Tourism Top End for the year ended 31 December 2019, including the following:

- Statement of Financial Performance for the Year Ending 31 December 2019
- Statement of Financial Position as at 31 December 2019
- Statement of Changes in Equity
- Statement of Cashflows
- Notes to the Financial Statements
- Board of Management Declaration
- Independent Auditor's Report to Members

The focus of the Board of Management throughout 2019 continued on long term sustainable funding solutions for the Association, while exploring options to support members in capacity building for the industry. Continued management of the Quality Tourism Framework with income generated treated in our accounts as income received for rendering services. Additional financial streams were gained from the Department of Trade Business and Innovation for rendering services with the Tourism Business Enterprise Development Plan.

This report to Members analyses the Association's trading results and financial position during the year under review, showing a net profit of \$80,606 for the year.

The five-year funding partnership agreement with Tourism NT continues in its third year providing certainty for the delivery of services to the Visitor Economy in the Top End. City of Darwin once again continued its annual operating grant commitment under which we receive funding to provide quality visitor information services. This is also the case with from the Department of Trade Business and Innovation for the above-mentioned Tourism Business Enterprise Development Plan.

Tourism Top End budget for the 2020 year has been approved by the Board of Management, taking into account to continue our commitment to support the development of our members program. The budget again reflects a small profit 2020 and presents a real challenge for the operational leadership team, who will continue focus on reducing costs, increasing productivity and implementing benefits to members.

Appreciation goes to the 2019 Board of Management, staff and especially all the Members of the Association for their sustained commitment and support. We look forward to positive economic conditions for tourism in 2020.

TOURISM TOP END INCORPORATED

ABN: 86 811 805 917

SPECIAL PURPOSE FINANCIAL REPORT

FOR THE YEAR ENDED 31 DECEMBER 2019

TOURISM TOP END INCORPORATED

ABN: 86 811 805 917

**SPECIAL PURPOSE FINANCIAL REPORT
FOR THE YEAR ENDED 31 DECEMBER 2019**

TABLE OF CONTENTS

Auditor's Independence Declaration	1
Board of Management Report	2
Special Purpose Financial Statements	
Statement of Profit or Loss and Other Comprehensive Income	4
Statement of Financial Position	5
Statement of Changes in Accumulated Funds	6
Statement of Cash Flows	7
Notes to and forming part of the Financial Statements	8
Independent Auditor's Report	18

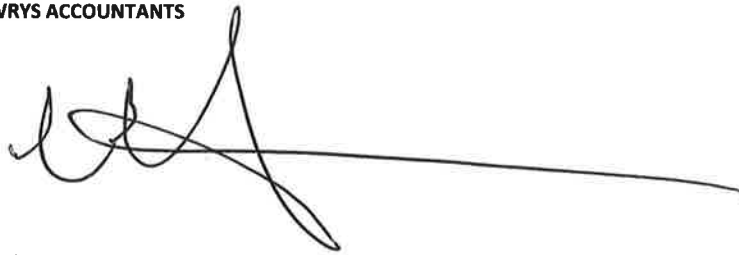
Board of Management
Tourism Top End Incorporated
6 Bennett Street Darwin
Northern Territory 0800

Auditor's Independence Declaration

I declare that, to the best of my knowledge and belief, during the year ended 31 December 2019 there have been:

- (i) no contraventions of the auditor independence requirements as set out in the *Northern Territory of Australia Associations Act* in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

LOWRYS ACCOUNTANTS



Colin James FCA
Registered Company Auditor

Dated: 6 March 2020
Darwin

TOURISM TOP END INCORPORATED

ABN: 86 811 805 917

BOARD OF MANAGEMENT REPORT

FOR THE YEAR ENDED 31 DECEMBER 2019

The Board of Management submit the special purpose financial report of Tourism Top End Incorporated (the Association) for the financial year ended 31 December 2019. The Board has determined that the Association is not a reporting entity and as such has not prepared General Purpose Financial Statements.

Board

The Board of Management at the date of this report are:

Chairperson	Michael Scott
Vice Chairperson 1	Melanie Lewis
Vice Chairperson 2	Rachel Beaumont-Smith
Treasurer	David Metcalfe
Directors	Trevor Cox
	Annable Curtain
	Penny Eckel
	Shane de Wit
	Shelly Haitana
	Andrew Hopper
	Alderman Peter Pangquee
	Shaun Pearce

Principal Activities and Aims

The principal activities and aims of the Association are to:

- Promote the Region to encourage an increase in visitor numbers, yield and dispersal, both geographic and seasonal;
- Encourage and support the development and enhancement of new and existing visitor facilities and experiences in the Region;
- To foster a professional and collaborative tourism industry;
- Ensure visitors have a quality and memorable experience when visiting the Region; and
- Educate the broader community to the value and importance of the visitor economy.

Significant Changes

There have been no significant changes in the principal activities and aims of the Association during the year.

Operating Results

The total comprehensive income for the year was **\$80,606** (2018: 26,321).

TOURISM TOP END INCORPORATED

ABN: 86 811 805 917

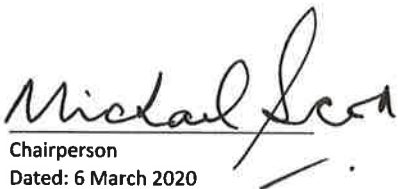
Board of Managements' Declaration


The Board of Tourism Top End Incorporated declare that:

- (a) in the Boards' opinion, there are reasonable grounds to believe that the Association will be able to pay its debts as and when they become due and payable; and
- (b) in the Boards' opinion, the attached financial statements for the year ended 31 December 2019 and notes thereto are in accordance with the the *Northern Territory of Australia Associations Act*, including compliance with Australian Accounting Standards, and provide a true and fair view of the financial position and performance of the Association.

The Board of Managements' Report is signed in accordance with a resolution of the board.

On behalf of the Board


Chairperson
Dated: 6 March 2020


Treasurer
Dated: 6 March 2020

TOURISM TOP END INCORPORATED

ABN: 86 811 805 917

**STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE YEAR ENDED 31 DECEMBER 2019**

	Note	2019 \$	2018 \$
Revenue			
Sale of goods	2A	27,131	12,748
Revenue from grants	2B	1,047,006	1,003,026
Member subscription income	2C	195,415	205,780
Income from rendering of services	2D	690,864	743,979
Other revenue	2E	50,540	77,943
Total revenue		2,010,956	2,043,476
Expenses			
Material costs	3A	15,827	23,656
Depreciation and amortisation	3B	37,082	33,438
Employee benefits expense	3C	984,320	1,037,115
Advertising, marketing, promotion and publication	3D	413,405	513,001
Property costs	3E	37,819	37,963
Other expenses	3F	441,897	371,982
Total Expenses		1,930,350	2,017,155
Net Surplus for the Year		80,606	26,321
Other Comprehensive Income		-	-
Total comprehensive income for the year		80,606	26,321

The Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with the accompanying notes.

TOURISM TOP END INCORPORATED

ABN: 86 811 805 917

STATEMENT OF FINANCIAL POSITION**AS AT 31 DECEMBER 2019**

	Note	2019 \$	2018 \$
ASSETS			
Current assets			
Cash and cash equivalents	4	1,178,007	702,884
Accounts receivable and other debtors	5	41,027	25,241
Financial assets	6	600,000	600,000
Inventories	7	5,575	4,529
Other current assets	8	9,008	11,978
Total current assets		1,833,617	1,344,632
Non-current assets			
Property, plant and equipment	9	60,672	86,374
Total non-current assets		60,672	86,374
Total Assets		1,894,289	1,431,006
LIABILITIES			
Current liabilities			
Accounts payable and other payables	10	456,481	118,136
Provisions	11	52,559	48,072
Unexpended grants / donations	12	263,323	218,321
Total current liabilities		772,363	384,529
Non-current liabilities			
Provisions	11	20,596	25,753
Total non-current liabilities		20,596	25,753
Total Liabilities		792,959	410,282
Net Assets		1,101,330	1,020,724
ACCUMULATED FUNDS			
Retained earnings		1,101,330	1,020,724
Total Accumulated Funds		1,101,330	1,020,724

The Statement of Financial Position should be read in conjunction with the accompanying notes.

TOURISM TOP END INCORPORATED

ABN: 86 811 805 917

**STATEMENT OF CHANGES IN ACCUMULATED FUNDS
FOR THE YEAR ENDED 31 DECEMBER 2019**

ACCUMULATED FUNDS	Retained Earnings	Total Equity
	\$	\$
Balance at 1 January 2018	994,403	994,403
Net surplus for the year	26,321	26,321
Closing Balance at 31 December 2018	1,020,724	1,020,724
Balance at 1 January 2019	1,020,724	1,020,724
Net surplus for the year	80,606	80,606
Closing Balance at 31 December 2019	1,101,330	1,101,330

The Statement of Changes in Accumulated Funds should be read in conjunction with the accompanying notes.

TOURISM TOP END INCORPORATED

ABN: 86 811 805 917

STATEMENT OF CASH FLOWS**FOR THE YEAR ENDED 31 DECEMBER 2019**

	Note	2019	2018
		\$	\$
Cash flows from / (used in) operating activities			
Receipts from customers		958,132	989,746
Grants received		1,092,008	692,500
Interest / Dividends received		30,132	40,814
Payments to suppliers and employees		(1,593,768)	(2,049,510)
Net cash flows used in operating activities	16	486,504	(326,450)
Cash flows from / (used in) investing activities			
Proceeds from sale of property, plant and equipment		-	14,955
Withdrawal from held to maturity investments		-	150,000
Acquisition of property, plant and equipment		(11,381)	-
Net cash flows from / (used in) investing activities		(11,381)	164,955
Net increase / (decrease) in cash and cash equivalents		475,123	(161,495)
Cash and cash equivalents at the beginning of the year		702,884	864,379
Cash and cash equivalents at the end of the year	4	1,178,007	702,884

The Statement of Cash Flows should be read in conjunction with the accompanying notes.

TOURISM TOP END INCORPORATED

ABN: 86 811 805 917

**NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

	Page Number
Note 1: Summary of Significant Accounting Policies	9
Note 2: Revenues and Other Income	13
Note 3: Expenses	13
Note 4: Cash and Cash Equivalents	15
Note 5: Accounts Receivable and Other Debtors	15
Note 6: Financial Assets	15
Note 7: Inventories	15
Note 8: Other Current Assets	15
Note 9: Property, Plant and Equipment	16
Note 10: Accounts Payable and Other Payables	16
Note 11: Provisions	16
Note 12: Unexpended Grants / Donations	17
Note 13: Commitments for Expenditure	17
Note 14: Events After the Reporting Period	17
Note 15: Economic Dependence	17
Note 16: Cash Flow Information	17

**NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

Note 1: Summary of Significant Accounting Policies

Basis of Preparation

This financial report is a special purpose financial report prepared in order to satisfy the financial reporting requirements of the Members. The Board of Management has determined that Tourism Top End Incorporated is not a reporting entity and as such has not prepared General Purpose Financial Statements.

The special purpose financial report has been prepared in accordance with the requirements of the *Northern Territory of Australia Associations Act* and Australian Accounting Standards.

The financial report is prepared on the basis that Tourism Top End Incorporated is a not for profit entity.

The special purpose financial report has been prepared on an accruals basis based on historic costs and does not take into account changing money values or, except where specifically stated, current valuations of non-current assets.

The following material accounting policies, which are consistent with the previous financial year, unless otherwise stated, have been adopted in the preparation of this financial report.

Accounting Policies

(a) Revenue

Non-reciprocal grant revenue is recognised in the statement of profit or loss and other comprehensive income when the entity obtains control of the grant and it is probable that the economic benefits gained from the grant will flow to the Association and the amount of the grant can be measured reliably.

If conditions are attached to the grant which must be satisfied before it is eligible to receive the contribution, the recognition of the grant as revenue will be deferred until those conditions are satisfied.

When grant revenue is received whereby the Association incurs an obligation to deliver economic value directly back to the contributor, this is considered a reciprocal transaction and the grant revenue is recognised in the statement of financial position, with a corresponding amount of income recognised in the statement of profit or loss and other comprehensive income.

Revenue from the sale of goods is recognised at the point of delivery as this corresponds to the transfer of significant risks and rewards of ownership of the goods and the cessation of all involvement by the Association in those goods.

Interest revenue is recognised using the effective interest method, which for floating rate financial assets is the rate inherent in the instrument.

Revenue from the rendering of a service is recognised upon the delivery of the service to the clients.

All revenue is stated net of the amount of goods and services tax.

**NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

Note 1: Summary of Significant Accounting Policies (continued)

(b) Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost or fair value as indicated, less, where applicable, accumulated depreciation and any impairment losses.

Buildings and improvements, plant and equipment, furniture and fittings and motor vehicles

Leasehold improvements, plant and equipment, computer equipment and motor vehicles are measured on the cost basis and are therefore carried at cost less accumulated depreciation and any accumulated impairment losses. In the event the carrying amount of property, plant and equipment is greater than the estimated recoverable amount, the carrying amount is written down immediately to the estimated recoverable amount and impairment losses are recognised either in profit or loss or as a revaluation decrease if the impairment losses relate to a revalued asset. A formal assessment of recoverable amount is made when impairment indicators are present.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Association and the cost of the item can be measured reliably. All other repairs and maintenance are recognised as expenses in profit or loss in the financial period in which they are incurred.

Depreciation

The depreciable amount of all fixed assets, including buildings and improvements, plant and equipment, furniture and fittings and motor vehicles is depreciated on a straight-line basis over the asset's useful life to the Association commencing from the time the asset is available for use.

The depreciation rates used for each class of depreciable assets are:

	<u>2019</u>	<u>2018</u>
Leasehold improvements	5 - 15%	5 - 15%
Plant and equipment	10 - 30%	10 - 30%
Computer equipment	40 - 50%	40 - 50%
Motor vehicles	15 - 25%	15 - 25%

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount. These gains and losses are recognised in profit or loss in the period in which they arise. When revalued assets are sold, amounts included in the revaluation surplus relating to that asset are transferred to retained surplus.

(c) Cash and Cash Equivalent

Cash and cash equivalents include cash on hand, deposits held at-call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within short-term borrowings in current liabilities on the statement of financial position. The Association did not have an overdraft during the year.

**NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

Note 1: Summary of Significant Accounting Policies (continued)

(d) Employee Provisions

Short-term employee provisions

Provision is made for the Association's obligation for short-term employee benefits. Short-term employee benefits are benefits (other than termination benefits) that are expected to be settled wholly before 12 months after the end of the annual reporting period in which the employees render the related service, including wages, salaries and annual leave. Short-term employee benefits are measured at the nominal amounts expected to be paid when the obligation is settled.

Other long-term employee provisions

Provision is made for employees' long service leave and annual leave entitlements not expected to be settled wholly within 12 months after the end of the annual reporting period in which the employees render the related service. Long-term employee benefits are measured at the nominal amounts expected to be paid when the obligation is settled.

The Association's obligations for long-term employee benefits are presented as non-current employee provisions in its statement of financial position, except where the Association does not have an unconditional right to defer settlement for at least 12 months after the end of the reporting period, in which case the obligations are presented as current provisions.

(e) Accounts Receivable and Other Debtors

Accounts receivable and other debtors include amounts receivable from affiliates / member bodies provided in the ordinary course of business. Receivables expected to be collected within 12 months of the end of the reporting period are classified as current assets. All other receivables are classified as non-current assets.

Accounts receivable are recognised at fair value less any provision for impairment.

(f) Goods and Services Tax

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except:

- where the amount of GST incurred is not recoverable from the taxation authority, it is recognised as part of the cost of acquisition of an asset or as part of an item of expense; or
- for receivables and payables which are recognised inclusive of GST, the net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables.

Cash flows are included in the cash flow statement on a net basis. The GST component of cash flows arising from investing and financing activities which is recoverable from, or payable to, the taxation authority is classified as operating cash flows.

(g) Income Tax

The Association has self assessed as being exempt from income tax based on subsection 50-5 of the Income Tax Assessment Act 1997.

**NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

Note 1: Summary of Significant Accounting Policies (Continued)

(h) Inventories

Inventories are valued at the lower of cost and net realisable value. Costs, including an appropriate portion of fixed and variable overhead expenses, are assigned to inventory on hand by the method most appropriate to each particular class of inventory. Net realisable value represents the estimated selling price less all estimated costs of completion and costs necessary to make the sale.

(i) Provisions

Provisions are recognised when the Association has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured. Provisions recognised represent the best estimate of the amounts required to settle the obligation at the end of the reporting period.

(j) Accounts Payable and Other Payables

Accounts payable and other payables represent the liability outstanding at the end of the reporting period for goods and services received by the Association during the reporting period which remain unpaid. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

(k) Comparative Figures

Where required by Accounting Standards, comparative figures have been adjusted to conform with changes in presentation for the current financial year.

TOURISM TOP END INCORPORATED

ABN: 86 811 805 917

**NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

	2019	2018
	\$	\$
Note 2: Revenue and Other Income		
Note 2A Sale of goods		
Sales - Other supplies	27,131	12,748
Total sale of goods	27,131	12,748
Note 2B Revenue from grants		
Tourism NT	837,008	805,523
Darwin City Council	99,998	107,503
Department of Business	110,000	90,000
Total revenue from grants	1,047,006	1,003,026
Note 2C Member subscription Income		
Memberships	195,415	205,780
Total member subscription income	195,415	205,780
Note 2D Income from rendering of services		
Commission on sales	303,172	328,196
Credit card fees	27,714	24,204
Adv www.tourismtopend	2,936	4,800
Video wall	8,291	10,040
HPA products	-	10,459
Membership functions	6,709	3,930
ATAP NT	64,126	77,358
Advertising	247,018	255,014
Co-operative marketing	28,341	24,484
Pull Up Displays	2,557	5,494
Total income from rendering of services	690,864	743,979
Note 2E Other revenue		
Interest / Donations received	30,132	40,814
Sundry income	3,708	1,733
Digital coach	-	21,670
Corporate sponsorship	7,000	7,000
Tourism Awards	9,700	-
Sale of assets	-	6,726
Total other revenue	50,540	77,943
Note 3: Expenses		
Note 3A Material costs		
Stock purchases	15,827	23,656
Total material costs	15,827	23,656
Note 3B Depreciation and amortisation		
Depreciation of property, plant and equipment	37,082	33,438
Note 3C Employee benefits expense		
Salaries and wages	853,350	860,401
Superannuation	81,430	85,087
Leave and other entitlements	44,147	87,483
Other	5,393	4,144
Total employee benefits expense	984,320	1,037,115

TOURISM TOP END INCORPORATED

ABN: 86 811 805 917

**NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

	Note	2019 \$	2018 \$
Note 3: Expenses (continued)			
Note 3D Advertising, marketing, promotion and publication			
Publications Costs		178,297	208,863
Advertising & Promotions		14,312	14,478
Video Wall		13,530	13,530
Brolga Awards		-	2,095
Marketing expenses		164,393	238,377
Agt/Trade Famils/Consumer Show		42,873	35,658
Total advertising, marketing, promotion and publication		413,405	513,001
Note 3E Property costs			
Water and sewerage		3,521	3,524
Rent		27,273	27,273
Rubbish removal		3,873	3,794
Security		3,152	3,372
Total property costs		37,819	37,963
Note 3F Other expenses			
Accounting/Audit/Bookkeeping		19,580	9,400
Miscellaneous Income/Expense		-	55
Bad & Doubtful Debts		1,679	2,354
Bank Fees		1,381	4,716
Merchant Fees		24,737	18,212
BookEasy Charges 1.5%		49,319	41,765
BookEasy + Website Improvement		2,089	33,526
Cleaning		30,034	27,450
Computer Rep & Maintenance		28,301	24,548
Donations/Sponsorships		-	455
Electricity		49,821	7,630
Meeting Expenses		42,655	23,579
Fringe Benefits Tax		-	2,363
Insurance		13,916	19,162
Interest		1,644	
Lease - Franking/Photocopier		6,929	4,342
Legal expenses		224	
Digital Coach Expense		851	4,543
Members Services		1,762	464
Motor Vehicles		1,634	2,825
Newspapers		1,068	682
Office Supplies		4,403	3,294
Postage		3,027	3,882
Repairs & Maintenance		2,279	6,203
Replacements New		-	3,949
Staff Recruitment		13,204	828
Social Media Expenses		30,000	30,000
Subscriptions/Memberships		49,314	32,633
Consultant/Professional Fees		22,312	12,666
Telephone & Communications		38,812	45,176
Training - Famils/Staff		922	4,882
ATAP Members Expense		-	398
Total other expenses		441,897	371,982

TOURISM TOP END INCORPORATED

ABN: 86 811 805 917

**NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

	2019	2018
	\$	\$
Note 4: Cash and Cash Equivalents		
Cash on hand	1,700	1,850
Cash at bank	1,076,307	601,034
Cash on deposit	100,000	100,000
Total cash and cash equivalents	1,178,007	702,884

Note 5: Accounts Receivable and Other Debtors		
Trade receivables	41,027	18,795
Allowance for impairment of trade receivables	-	-
Total trade receivables	41,027	18,795
GST receivable	-	6,446
Total accounts receivable and other debtors	41,027	25,241

No interest is charged on outstanding debtor balances. An allowance has not been made for irrecoverable amounts determined from liquidity review of individual debtors and management views (2018: \$Nil).

No collateral has been pledged for any of the current or non-current trade and other receivable balances.

Note 6: Financial Assets		
Current		
Held-to-maturity investments, fixed interest term deposits	600,000	600,000
Non current		
Available-for-sale financial assets	-	-
Total financial assets	600,000	600,000

Note 7: Inventories		
Merchandise	5,575	4,529

Inventories are purchased merchandise used in trading and are expected to be recovered within twelve months.

Note 8: Other Current Assets		
Prepayments	9,008	11,978

TOURISM TOP END INCORPORATED

ABN: 86 811 805 917

**NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

	2019 \$	2018 \$
Note 9: Property, Plant and Equipment		
Leasehold improvements, at cost	160,095	160,095
Accumulated depreciation	(108,782)	(86,347)
	<u>51,313</u>	<u>73,748</u>
Plant and equipment, at cost	144,438	144,438
Accumulated depreciation	(144,438)	(144,438)
	<u>-</u>	<u>-</u>
Computer equipment, at cost	62,119	50,739
Accumulated depreciation	(52,760)	(38,113)
	<u>9,359</u>	<u>12,626</u>
Total property, plant and equipment	<u>60,672</u>	<u>86,374</u>

Note 10: Accounts Payable and Other Payables

Trade payables	56,667	24,606
Income received in advance	304,121	79,659
GST payable	121	-
Hunter premium funding	6,133	-
Other payables and accruals	89,439	13,871
Total accounts payable and other payables	<u>456,481</u>	<u>118,136</u>

Settlement of trade creditors is generally net 30 days.

The Association does not hold any financial liabilities whose terms have been renegotiated, but which would otherwise be past due or impaired.

No collateral has been pledged for any of the current or non-current trade and other payable balances.

a. Financial liabilities at amortised cost classified as accounts payable and other payables

Accounts payable and other payables:		
- total current	456,481	118,136
- total non current	-	-
Financial liabilities as accounts payable and other payables	<u>456,481</u>	<u>118,136</u>

No interest is payable on outstanding payables.

Note 11: Provisions

Current		
Employee benefits	52,559	48,072
Total current provisions	<u>52,559</u>	<u>48,072</u>
Non Current		
Employee benefits	20,596	25,753
Total non current provisions	<u>20,596</u>	<u>25,753</u>
Total provisions	<u>73,155</u>	<u>73,825</u>

TOURISM TOP END INCORPORATED

ABN: 86 811 805 917

**NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

	2019	2018
	\$	\$
Note 12: Unexpended Grants		
Funds held in trust - KRTA	64,687	64,687
Funds held in trust - Nhulunbuy promotional	13,636	13,636
Grants in advance - City of Darwin	50,000	49,998
Grants in advance - TNT	135,000	-
Grants in advance - DOB	-	90,000.00
Total unexpended grants	263,323	218,321

Note 13: Commitments for Expenditure

There were no capital commitments at 31 December 2019 (2018: \$Nil).

Note 14: Events After the Reporting Period

The Board are not aware of any significant events that have occurred since the end of the reporting period.

Note 15: Economic Dependence

The Association is assisted in its activities by operating grants provided by the Government. As at the date of this report, the board of management has no reason to believe that the Government would not continue to provide financial support to the Association. The financial report has been prepared on a going concern basis on the expectation that such funding will continue.

Note 16: Cash Flow Information**Reconciliation of Cash Flow from Operating Activities with Current Year Surplus**

Surplus for the year	80,606	26,321
<i>Non cash transactions</i>		
Depreciation and amortisation	37,082	33,438
Gain on sale of property, plant and equipment	-	(6,726)
<i>Changes in net assets and liabilities:</i>		
<i>(Increase) / Decrease in assets:</i>		
Accounts receivable and other debtors	(15,785)	(5,254)
Inventories	(1,046)	9,589
Prepayments	2,970	(7,500)
<i>Increase/(decrease) in liabilities:</i>		
Accounts payable and other payables	338,345	(70,851)
Provisions	(670)	5,059
Unexpended Grants	45,002	(310,526)
Net cash flows used in operating activities	486,504	(326,450)

INDEPENDENT AUDITOR'S REPORT**TO THE MEMBERS OF TOURISM TOP END INCORPORATED****Report on the Audit of the Financial Report****Auditor's Opinion**

We have audited the financial report of Tourism Top End Incorporated (the Association), which comprises the statement of financial position as at 31 December 2019, the statement of profit or loss and other comprehensive income for the year ended 31 December 2019, the statement of changes in accumulated funds and the statement of cash flows for the year then ended and notes to the financial statements, including a summary of significant accounting policies and the board of managements' report.

In our opinion the financial report of the Association has been prepared in accordance with the *Northern Territory of Australia Associations Act*, including:

- (i) giving a true and fair view of the Association's financial position as at 31 December 2019 and of its financial performance for the year then ended; and
- (ii) complying with Australian Accounting Standards and the *Northern Territory of Australia Associations Act*.

Basis for Auditor's Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Association in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other matters***Basis of Accounting and Restriction on Distribution***

Without modifying our opinion, we draw attention to Note 1 to the financial report, which describes the basis of accounting. The financial report has been prepared to assist the Association to meet the reporting requirements of the *Northern Territory of Australia Associations Act*. As a result, the financial report may not be suitable for another purpose.

Responsibilities of the Board of Management for the Financial Report

The Board of the Association are responsible for the preparation of the financial report that gives a true and fair view in accordance with the Australian Accounting Standards and the Northern Territory of Australia Associations Act and for such internal controls as the Board determine are necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the Board are responsible for assessing the Association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board either intend to liquidate the Association or to cease operation, or have no realistic alternative but to do so.

The Board are also responsible for overseeing the Association's financial reporting process.

INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF TOURISM TOP END INCORPORATED

Report on the Audit of the Financial Report (continued)

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website (<http://www.auasb.gov.au/Home.aspx>) at: http://www.auasb.gov.au/auditors_responsibilities/ar4.pdf

This description forms part of our auditor's report.

LOWRYS ACCOUNTANTS

A handwritten signature in black ink, appearing to be 'Colin James', written over a horizontal line.

**Colin James FCA
Registered Company Auditor**

Darwin
Dated: 6 March 2020

TOURISM TOP END ANNUAL GENERAL MEETING AGENDA



30th March 2020

VENUE: Conducted Conference Call (Zoom)
DATE: Monday 30th March 2020
TIME: 5.30pm for 6pm start

VENUE:

1. Welcome
 2. Apologies
 3. Minutes of Annual General Meeting, 26th March 2020
 4. Business arising from Annual General Meeting held 26th March 2020
 5. Chairman Report, presented by Michael Scott
 6. General Manager Report, presented by Glen Hingley
 7. Membership Standing Committee Report, presented by Melanie Lewis
 8. Treasurer's Report, presented by David Metcalfe
 9. Election of Tourism Top End Board of Management
 10. Appointment of Auditor and their Remuneration
 11. Confirm the appointment of the holders of the Association's Common Seal
 12. Close meeting
-

Annual General Meeting 2019

ATTENDANCE AGM 2019

Date: 26th March 2019 Place: Frontier Hotel

COMPANY

NAME

Big4 Howard Springs	Robby Lavender
Big4 Howard Springs	Kat
City of Palmerston	Chris Kelly
Charles Darwin University	Christine Cleary
Charles Darwin University	Tim Francis
Charles Darwin University	Kristen Sierke
Clickstarter	Dante St James
Corestaff	Tuesday Turner
Darwin in the Wet	Sue Moffitt
Ethical Adventures	Robert Woods
Europcar	Mark Scott
Europcar	Hamish Burston
Frontier Hotel Darwin	Ashleigh Winn
Frontier Hotel Darwin	Estelle Erb
Gardens Park Golf Links	Lisa Stenlund
Halikos	Jean-Pierre Froget
Halikos	Marie-Lou De Rouge
ISACNT	Stephen Goodall
Kakadu Tourism - Cooida	Chris Chaffe
Kakadu Tourism - Cooida	Benjamin Brown
Kakadu Tourism - Cooida	James Robinson
Katherine Visitor Centre	Rosemary Jennings
Katherine Visitor Centre	Annika Berendes
Litchfield Tourist Park	Shelly Haitana
Litchfield Tourist Park	Ben Woelders
Mantra	Jenna-belle Hall
Mantra	Megan Pechey
Melaleuca on Mitchell/Value Inn	Rosh Paku-Moore
Melaleuca on Mitchell/Value Inn	Andrew Innes
Museum & Art Gallery of the NT	Jo de Beer
Museum & Art Gallery of the NT	Regan Forest
Nitmiluk Tours	Trish Wadey
Nitmiluk Tours	Sveva Falletto
NT Airports	Stephanie Berlin
NT Airports	Shane de Wit
NTG Ministers Office - Chief of Staff	Mary Fall
Oaks Elan	Ralph D'Souza
Oaks Elan	Russell Manahan
Palmerston Golf Club	Sharyn Innes
Rum Jungle Bungalows	Sue Mornane
Rum Jungle Bungalows	Ross McGowan
Rydges Palmerston	Yuraj Pawar

Annual General Meeting 2019

COMPANY

Rydges Palmerston
Southern Cross TV
Southern Cross TV
Spotless
Spotless
Territory Expeditions
Territory Expeditions
Top Didj Cultural Experience & Art Gallery
Top Didj Cultural Experience & Art Gallery
Tourism NT
Tourism NT
Tourism NT
Tourism NT
Tourism NT
Tourism NT
Trevor Cox
Virtue Marketing
Walk Darwin
Wangi Falls Café
Wangi Falls Café
Ramada Zen Quarter Suites

NAME

Han Hoang
Kym Menzies
Lilli Kay
Helen Truscott
Kylie Watchman
Kat Noonan
Deb Turner
Petrena Ariston
Alex Ariston
Valerie Smith
Megan Raut
Mark Crummy
Daryl Hudson
Sophia Clements
Scott Lovett
Trevor Cox
Kelly Vrolyks
Nerida Hart
Julian Sharples
Louise Sharples
Scott Russell

BOARD MEMBERS

Darwin Harbour Cruises
Aboriginal Bush Traders
Palms City Resort
Tourism NT
Katherine Outback Experience
Crocosaurus Cove
Area 9 It Solutions

Rachel Beaumont Smith
Shaun Pearce
Melanie Lewis
Andrew Hopper
Annabel Curtain
Penny Eckel
David Metcalfe

SPONSOR

Hostplus

Rachel Gallagher

RETURNING OFFICER

Des Crowe

TOURISM TOP END STAFF

Glen Hingley
Jenna King
Michelle Carter
Janine Fiddock
Julie Lawrance
Denise Cahill



2019 Annual General Meeting
26 March 2019, Minutes Commenced at 6.45
Frontier Hotel Darwin

1. Welcome

Rachel Beaumont-Smith chaired the meeting and welcomed members and guests including:

Rachel Gallagher from HOSTPLUS and noted their support as major sponsor for the evening.

Board Members: Rachel Beaumont-Smith, Melanie Lewis, David Metcalfe, Andrew Hopper, Penny Eckel and Annabel Curtain

2. Apologies

Board Members: Michael Scott, Alderman Peter Pangquee, Mathew Findlay and Shaun Pearce

Life Member: Frances Fausett

Special Apologies: Hon. Lauren Moss - Minister for Tourism, Sport and Culture

Members:

Darwin Aviation Museum

AAT Kings

di Croco

City of Palmerston

Hotel Darwin

Royal Flying Doctor Tourist Facility

Club Tropical Resort

Angie Clucas

Russell Gibson

Heather Brown

Alderman Sarah Henderson

Penny Phillips

Samantha Bennett

Lynne Jackson

3. Minutes of the Annual General Meeting held on 27 March 2018

MOTION: "That these minutes be accepted as a true and accurate record"

Moved: Rachel Beaumont-Smith

Seconded: Scott Russell

CARRIED

4. Business Arising from the Meeting held on 27 March 2018

Nil

5. Chair Report

Vice Chair Rachel Beaumont-Smith, delivered the Chair Report as documented in the Annual Report 1 January to 31 December, 2018.

Motion: "I would like to move that the Chair's Report be accepted."

Moved: Rachel Beaumont-Smith

Seconded: Karen Dean

CARRIED

6. General Managers Report

Glen Hingley delivered the General Managers Report as documented in the Annual Report 1 January to 31 December 2018

Motion: "I would like to move that the General Manager's Report be accepted."

Moved: Rachel Beaumont-Smith

Seconded: Karen Dean

CARRIED

7. Membership Standing Committee Report

Melanie Lewis presented the Membership Report as documented in the Annual Report 1 January to 31 December 2018.

Motion: "That the Membership Standing Committee Report be accepted."

Moved: Melanie Lewis

Seconded: Nerida Hart

CARRIED

8. Treasurer's Report

David Metcalfe presented the Treasurer's Report as documented in the Annual Report 1 January to 31 December 2018.

Motion: "That the Treasurer's Report be accepted."

Moved: David Metcalfe

Seconded: Karen Dean

CARRIED

9. Appointment of Returning Officer for the election of the Board of Management

Motion: "That Des Crowe be appointed the Returning for 2019/20 Board of Management elections."

Moved: Rachel Beaumont-Smith

Seconded: Melanie Lewis

CARRIED

Vice Chair Rachel Beaumont-Smith vacated the chair.

9.1. Election of Chairperson

There is 1 nomination for Chair, Michael Scott- nominated by himself seconded by Rachel Beaumont-Smith

There being no further nominations, Michael Scott is elected as Chair for a one year term.

9.2 - Election of Vice Chair No. 1

There is 1 nomination for Vice Chair number one, Melanie Lewis - nominated by Janet Hamilton, seconded by Shaun Pearce

There being no further nominations, Melanie Lewis is elected Vice Chair No. 1 for a two year term

9.3 - Election of Vice Chair No. 2

There is no election for Vice Chair No. 2, Rachel Beaumont-Smith is currently serving a two year term.

9.4 - Election of Treasurer

There is 1 nomination for Treasurer, David Metcalfe - nominated by himself, seconded by Shaun Pearce

There being no further nominations, David Metcalfe is elected Treasurer for a two year term

9.5 - Election of Directors

There are three vacant Director position's and we received 3 nominations , therefore no ballot is required. Please note these positions are for a two year term.

Please welcome the three new members to the Tourism Top End Board.

1. Trevor Cox, Trevor Cox- nominated by Melanie Lewis and seconded by David Metcalfe
2. Shelly Haitana, Litchfield Tourist Park - nominated by Julian Sharples and seconded by Susan Mornane.
3. Shaun Pearce, Aboriginal Bush Traders - nominated by himself and seconded by Rachel Beaumont-Smith

Motion: "that the three people be elected to the three vacant positions on the Tourism Top End Board of Management for a two year term"

Moved: Rachel Beaumont-Smith Seconded: David Metcalfe CARRIED

Rachel Beaumont-Smith thanked members and congratulated the new Board of Management. A big thank you to our returning officer Des Crowe.

10. Appointment of Auditors and their Remuneration

Motion: "That in accordance with Clause 7.2.6(e) of the Tourism Top End Constitution that the Auditors, Lowrys Accountants be appointed for the year ending December 2019 and that the fee is set at \$10,000 + GST"

Moved: Rachel Beaumont-Smith Seconded: David Metcalfe CARRIED

11. Confirm the Appointment of the Holder of the Association's Common Seal

Motion: "That the General Manager be the holder of the Association's Common Seal."

Moved: Rachel Beaumont-Smith

Seconded: Scott Russell

CARRIED

12. Life Member

At the September 2018 General Meeting Rachel Beaumont-Smith asked for the support of TTE for the nomination of Michael Scott as a life member at the next AGM.

Unfortunately Michael Scott cannot attend this evening -
I would like to put forward the following motion:

Motion: 'That Michael Scott becomes an Honorary Life Member of Tourism Top End'

Moved: Rachel Beaumont-Smith

Seconded: Yuraj Pawar

CARRIED

We will present Michael Scott with his Life Membership Certificate at the next General Meeting

Thank you members

13. Meeting Closed at 7:55pm

Membership List 2019

FULL MEMBERS

AAT Kings Darwin	Budget Rent A Car
Aboriginal Bush Traders	Buslink
Adelaide River Cruises	Campervan Village
Adelaide River Inn	Cape Adieu Harbour Cruises
Adelaide River Tours	Casa On Gregory
Adelaide River Transfers	Channel Nine Darwin
Advance Car Rentals	Charles Darwin University
Adventure Rentals	Chartair
Adventure Tours Australia	City Gardens Apartments
Airborne Solutions Darwin Helicopter Tours	City of Darwin Cruises
Alatai Holiday Apartments	City of Palmerston
Alex Julius Fishing Media	Clearwater Island Lodge
Anglers Choice Fishing Safaris	Club Tropical Resort Darwin
Apollo Motorhome Holidays	Coach Charters Australia
Aquascene	Coconut Grove Holiday Apartments
Arafura Bluewater Charters	Coleman Printing
Area 9 IT Solutions	Cooinda Lodge Kakadu
Argus Apartments Darwin	Coral Expeditions
Arnhem Land Coastal Camp	Corroboree Park Tavern
Ask Darryl In Darwin	Crazy Acres
Astra Apartments NT	Crocodylus Park
Balance for Life	Crocosaurus Cove
Bamurru Plains	Cullen Bay Resorts
Banyan Farm Tourist Park	Daly River Mango Farm Tourist Park
Banyan Tree Resort	Daly River Roadside Inn
Barefoot Fishing Safaris	Daly Waters Historic Pub
Bargain Car Rentals	Darwin Aviation Museum
Barra Boat Hire	Darwin Barra and Crab
Barramundi Adventures Darwin	Darwin Barra Fishing Tours
Batchelor Butterfly Farm & Tea House	Darwin Boomerang Motel & Caravan Park
Batchelor Holiday Park	Darwin Chinese Tours
Beachlife Apartments Darwin	Darwin City Airport Shuttle Service
Beagle Motor Inn	Darwin City Edge Motel & Suites
Big4 Howard Springs Holiday Park	Darwin City Hotel
Bike You	Darwin Convention Centre
BiodiversityWatch	Darwin Explorer - Big Bus
Bitter Springs Cabins and Camping at Mataranka	Darwin FreeSpirit Resort
Blue Taxi Company	Darwin Harbour Cruises
Boab Caravan Park	Darwin Harbour Fishing Charters
Bodhi Bus	Darwin Horse and Carriage
Bombing Of Darwin Heritage Tours	Darwin International Airport
Bremer Island Banubanu Beach Retreat	Darwin Military Museum
Britz Campervan Rentals	Darwin Radio Taxi
	Darwin Turf Club
	Darwin Waterfront Corporation
	Darwin's North Australian Barra Fishing

Membership List 2019

Davidson's Arnhemland Safaris	Kimberley Outback Tours
Deckchair Cinema	Knotts Crossing Resort
Dhipirri Barra & Sportfishing Lodge Arnhemland	Kookaburra Air
Discovery Holiday Parks - Darwin	Lee & Jenny's Bush Camp
Djakanimbba Pavilions - Djilpin Arts Aboriginal Association	Lirrwi Yolngu Tourism Aboriginal Corporation
Douglas Daly Tourist Park	Litchfield Dreams
Dundee Beach Holiday Park	Litchfield Escapes
Dundee Beach Sholly Shack	Litchfield Motel
East Arnhem Fishing Adventures	Litchfield Safari Camp
Ecotourism Australia	Litchfield Tourist Park
Edith Falls (Leliyn) Campground & Kiosk	Lorella Springs Wilderness Park
Equinox Fishing Charters	Malak Marketplace
Ethical Adventures	Manbulloo Homestead
Europcar	Mantra on the Esplanade
EV2GO	Marksie's Stockman's Camp Tucker Night
Frontier Fishing	Melville Island Lodge
Game Changer Fishing Charters	Mercure Darwin Airport Resort
Gardens Park Golf Links	Metro Advance Apartments & Hotels Darwin
Grand Touring	Mindil Beach Casino & Resort
Greyhound Australia	Mindil Beach Sunset Market Association
H Hotel	Moore Marketing & Distribution
Helispirit	Mount Bundy Station
Hertz Australia Pty Limited	Museum & Art Gallery of the Northern Territory
Hi Way Inn Motel	Nautilus Aviation
Hidden Valley Holiday Park	Nitmiluk Tours & Cutta Cutta Caves Tours
Hideaway Litchfield	North Australian Helicopters (Coolibah Air)
Hilton Darwin	North Tours Australia
Hostplus	Novotel Atrium Darwin
Ibis Styles Katherine	NT Adventure Park
Imparja Television	NT Air
Indo Pacific Marine	NT Bird Specialists
Jenny's Orchid Garden	Oaks Elan Darwin
Kakadu Air Services	Oasis Tourist Park
Kakadu Animal Tracks	Obor Travel
Kakadu Cultural Tours	OFFROAD DREAMING
Kakadu Fishing Tours	Offshore Boats
Kakadu Lodge & Caravan Park	Ooloo Station
Kalidonis Hospitality Group Pty Ltd	Outback Floatplane Adventures
Katherine Aviation	Outback Spirit
Katherine Boats and Floats for Hire	Palm Court Budget Motel & Backpackers
Katherine Holiday Park	Palms City Resort
Katherine Motel	Pandanus On Litchfield
Katherine Museum	Paraway Motel
Katherine Outback Experience	Perry's on the Daly
Katherine River Lodge Motel	Pine Tree Motel
	Point Stuart Wilderness Lodge

Membership List 2019

Pudakul Aboriginal Cultural Tours
Qantas Airways
Quest Palmerston
Quest Parap
Ramada Suites Zen Quarter Darwin
Reel Screamin Barra Fishing
Riverview Tourist Village
Royal Flying Doctor Tourist Facility
Rum Jungle Bungalows
Rydges Darwin Central
Rydges Palmerston
Sacred Earth Safaris
Sail Darwin!
Sandpalms Tropical Motel
Savannah Way Motel Borroloola
Sea Darwin
Sealink NT
Segway Tours NT
Seven Emu Station
Shady Lane Tourist Park
Skippers at Dundee
Southern Cross Broadcasting
Spectacular Jumping Crocodile Cruise
Spinway Northern Territory
Spirit of Darwin
Spirit Safaris
Spooky Ghost Tours
Spring Tide Safaris
St Andrews Serviced Apartments
Streeter Pearl Lugger Cruises
Sugarbag Safaris
Territory Expeditions
Territory Experiences
Territory Wildlife Park
The Cavenagh Hotel
The Darwin History and Wartime Experience
The Leprechaun Resort
The Scooter Shop
Thrifty NT (Darwin, Alice Springs, Katherine)
Timber Creek Hotel
Top Didj Cultural Experience and Art Gallery
Top End Day Tours
Top End Short Stays
Top End Sportfishing
Top End Tandems
Tour Tub

Travellers Autobarn
Travelodge Resort Darwin
Trevor Cox
Tropical Oasis Holiday Home
Tumbling Waters Holiday Park
Value Inn
Venture North
Virgin Australia
Walk Darwin
Walkabout Lodge and Tavern
Wangi Falls Cafe
Wayoutback Desert Safaris
Wetland Cruises
Wharf One - il Lido
Wildcard Luxury Cruises
Wildlands Wetlands Safaris
Wildman Wilderness Lodge
Willis's Walkabouts
Wirib Store and Tourism Park
Woolianna on the Daly
Wright Expeditions
Yknot Fishing Charters
Zebra Rock Mine, Gallery & Campground

ASSOCIATE MEMBERS

AANT - Automobile Assoc of NT
Aboriginal Fine Arts
Absolute Media & Marketing
Airnorth
ANKA
Associated Advertising & Promotions
Attitude for Men
Batchelor Museum
Berry Springs Tavern
Big Buoy Water Park
Border Store
Breakout NT
Brown's Mart Theatre
BTC Parts & Accessories
Business Enterprise Centre (Darwin Region) Inc.
Captovate
Carmel's Seafood Market
Caryota Book Exchange
Central Business Equipment
Chamber of Commerce NT
Char Darwin

Membership List 2019

Chilax Body Therapy	Industry Skills Advisory Council NT (ISACNT)
Clickstarter	Jarta Business Assist
Coca-Cola Amatil (Aust)	John Batman Group - The Hospitality
Coolalinga Central	Supermarket
Coomalie Art Centre	Karen Brown Fine Art
Corestaff NT	Karen Sheldon Catering
Croc Stock & Barra	Katherine Club Inc
Crustaceans on the Wharf	Katherine Country Club
Cullen Bay Marina Management Corporation	Katherine School of the Air
Damasquino	Kidsafe Northern Territory
Darwin Aboriginal Art Fair	Knight Frank
Darwin Chorale Inc.	KWP!
Darwin Digital Television	La French Food Cart
Darwin Entertainment Centre	Lane Print Group
Darwin for all Seasons	Leaders Creek Fishing Base
Darwin Galleria	Let's Go Kids
Darwin Golf Club	Lisa Malnar - Travelmanagers Australia
Darwin Ice Skating Centre	Louise Denton Photography
Darwin Kart Hire	Lush Ice Pops
Darwin Laundries	Madeleine Brown
Darwin Memorial Uniting Church	Mason Gallery
Darwin River Tavern	Mataranka Better Half Club Inc
Darwin Sailing Club (The)	MBANTUA Gallery
Darwin Symphony Orchestra Inc.	Melanie Gray
Darwin Trailer Boat Club Inc.	Merrepen Arts
di CROCO	Mimi Aboriginal Arts & Craft
Didgeridoo Hut & Art Gallery	Mitchell Centre
Dinah Beach Cruising Yacht Association	National Trust Of Australia (NT)
Eat-A-Pizza	Nightcliff Seabreeze Festival
Emprise Group Holdings	Noonamah Tavern
Enchanted Moments	Northern Territory Seafood Council
Fred's Pass Rural Markets	NT Chinese Museum
Frying Nemo	NT News
Fusion Exhibition & Hire Services	Off The Leash
Gallop - Thru - Time Gallery & Framing	Oka Teppanyaki
Godinyamayin Yijard Rivers Arts & Cultural Centre	One Mile Brewing Company
Goodlife Dental Studio	Outback Jack's Bar & Grill Darwin
Group Training NT	Oyster Bar Darwin
Hanuman Restaurant	Pace Insurance
Hospitality NT	Palmerston Golf and Country Club
Hot 100/Mix 104.9 FM/92.3 Top Country/Classic	Palmerston Regional Business Association
Rock Digital	Paperbark Woman
Hotel Darwin	Parliamentary Education Services
HPA Helping People Achieve	Paspaley Pearls Pty Ltd
Image Offset	Paul Arnold Bush Photo's
	Pee Wee's at the Point

Membership List 2019

Pinnacle Tourism Marketing
 Provenance Arts
 Read Back Books & Art Gallery
 Reidy's Fishing Lure Factory
 Rescue Me
 Rod n Rifle Katherine
 Savannah Guides
 Savvy Social
 Seafood on Cullen
 Sexylnd Australia
 Shine Gifts and Fashion
 Slim Digital
 Spotless
 Superior Dentures
 Tactile Arts
 Territory Medical Group
 Terrys Mobile Auto Electrical and Auto Aircon
 The Foreshore Restaurant & Café
 Tourism Consultant Guru
 Trampoline Gelato
 Treeti Business Consulting & Mediation
 Vinnies
 Virtue Marketing
 WAITOC
 Yots Greek Taverna
 Zip Print

MULTI LIST MEMBERS

Adina Apartment Hotel Darwin Waterfront
 Anbinik Kakadu Resort
 Argus Hotel Darwin
 Arley Rae Australia
 Arnhemlander Cultural & Heritage Cruise
 Aviair
 Guided Tours
 Bungle Bungle Savannah Lodge
 C2 Esplanade Serviced Apartments
 Charlotte's Web Chocolate Factory
 Cicada Lodge
 Cobourg Fishing Safaris
 Corroboree Houseboat and Fishing Boat Hire
 Crab Claw Island Resort
 Darwin Airboat Tours
 Darwin Airport Central
 Darwin Tours

Double Tree by Hilton Darwin
 Double Tree By Hilton Esplanade
 eNTITy1
 Freshwater East Kimberley Apartments
 Frontier Hotel Darwin
 George Brown Darwin Botanic Gardens
 Groote Eylandt Car Rentals
 Groote Eylandt Lodge
 Groote Eylandt Sports Fishing
 Guluyambi Cultural Cruise
 H on Mitchell Apartment Hotel
 Hawk Dreaming Wilderness Lodge
 Helifish
 Horizontal Falls Seaplane Adventures
 Johnson River Camp
 Kununurra Resorts
 Landmark@Gateway
 Litchfield Cafe
 Mantra Pandanas
 Mary River Wetlands Cruise
 Mary River Wilderness Retreat & Caravan Park
 Mary River Wilderness Retreat Tours
 Maui Motorhome Rentals
 Melaleuca on Mitchell
 Mercure Kakadu Crocodile Hotel
 Mighty Campervans and Cars
 Nitmiluk Chalets
 Nitmiluk Helicopters
 Nitmiluk Permanent Tents & Campground
 Novotel Darwin Airport
 NT Day Tours
 Oaks Broome
 Oaks Cable Beach Sanctuary
 One 30 Esplanade Serviced Apartments
 Quest Berrimah
 Spirit of Kakadu Adventure Tours
 Tackle World Coolalinga
 The Bell Bar & Bistro
 The Precinct
 The Scenic Flight Company
 The Tap on Mitchell
 Tiwi Island Retreat
 Tiwi Tours
 Travel North
 Vibe Hotel Darwin

Membership List 2019

Wallaroo Tours
Wildman Wilderness Lodge Tours
WWII Oil Storage Tunnel Tours
Yellow Waters Cruises

PARTNERSHIP MEMBERS

Alice on Todd Apartments
Alice Springs Desert Park
ATG Downunder
Australian Tourist Publications
Big4 MacDonnell Range Holiday Park
Bluestone Motor Inn
Bond Springs Outback Retreat
Crowne Plaza Alice Springs Lasseters
Curtin Springs Station/Roadhouse
Desert Palms Alice Springs
DIY Tourguide
Goldfields Hotel Motel
Mercure Alice Springs Resort
Mulgas Adventure Tours
Outback Ballooning
Outback Elite Tours
Outback Tour Services
Territory Jerky
The Rock Tour
Uluru Camel Tours
Uluru Segway Tours

INTERSTATE

Adventure Wild Kimberley Tours
Country Wide Publications
Discovery Parks - Lake Kununurra
Go Horizontal Falls Tours
Go Wild Adventure Tours
Kimberley Air Tours
Kimberley Croc Motel
Kimberley Expeditions
Kimberley Fine Diamonds
Kimberleyland Waterfront Holiday Park
Kingfisher Tours
Kununurra Country Club Resort
Kununurra Cruises

Kununurra Lakeside Resort
Lake Argyle Cruises
Lake Argyle Resort
Lakeview Apartments
Luridgii Tours
Ontime Publications
Town Caravan Park
Triple J Tours
Waringarri Aboriginal Arts
Willie Creek Pearls

EVENT MEMBER

Darwin Festival

GOVERNMENT MEMBER

Kakadu National Park - Bowali Centre
Parks & Wildlife Commission of the NT

HONORARY MEMBERS

Barkly Tourism
City of Darwin Council
Coomalie Community Govt Council
Katherine Visitor Information Centre
Tourism Central Australia
Tourism NT

LIFE MEMBERS

Darrell Tutty
Dorothy Coleman
Frances Fausett
George Dunne (Deceased)
Graeme Lewis (Deceased)
Helen Galton
Jackie Hargreaves (Deceased)
Jan Young
Kevin McDonald
Lutz Frankenfeld
Michael Scott
Mike Nixon
Sylvia Wolf



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